

AGENDA ITEM
May 20, 2014

Subject: Bid for Network Equipment – VOIP Phones

Department: IT

Over the past year the IT department reviewed several Unified Communication (UC) platforms to replace our current unsupported 3Com NBX phone system. A Data-Driven Decision-Making model confirmed the 3CX Phone System offered a lower Total Cost of Ownership (TCO) than all the UC system's we examined.

We reviewed the supported IP phones 3CX specified and by comparing features, TCO and cost the analysis favored Yealink over Cisco, Polycom and Snom.

Over 95,000 calls were logged from January 1, 2014 to April 30, 2014. (See page two). The below bids include a total of 59 Yealink phones. 19 of Model T48G, 35 of Model T42G and 5 cordless model W52P.

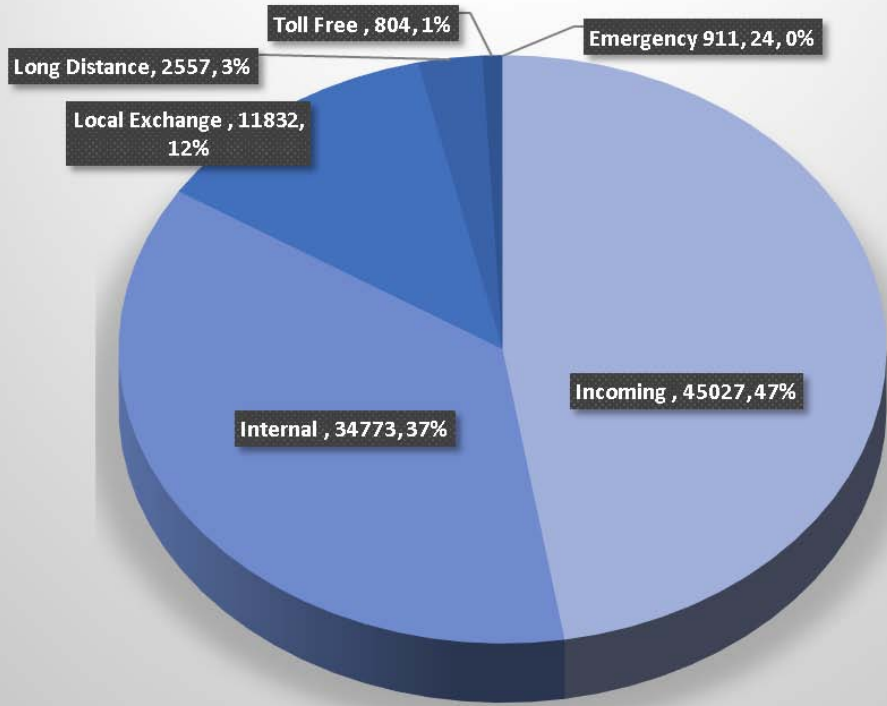
Three vendors submitted bids:

InetVision, Nevada, MO	\$8,178.00
Missouri Telecom, Monett, MO	\$8,305.00
Yealink Direct	\$8,394.30

Lowest bidder is InetVision, Nevada, MO in the amount of \$8,178,00.

This equipment is an approved budget line item: Computer Equipment & Software (100-5-1420-321).

Phone Usage from January 1, 2014 to April 30, 2014



Department Call Volume from January 1, 2014 to April 30, 2014

