

AGENDA ITEM
April 15, 2014

Subject: Purchase 2014 Backhoe

Department: Public Works/Field Operations

Field Operations will replace the 1988 JD 310C. The new backhoe will be used on all of Field Operations projects.

Bids were solicited from three (3) companies for the purchase of a 2014 new backhoe.

Company		Purchase Price	Trade Allowance	Total
#1 Victor L. Phillips	580SN-WT T4 Case	\$91,950.00	\$3,000.00	\$88,950.00
#2 Murphy Tractor	JD 310 SK	\$83,451.00	\$2,800.00	\$80651.00
#3 Foley Equip.	420 F Cat	\$94,800.52	\$4,000.00	\$90800.52

The trade in is a 1988 JD 310C backhoe, therefore reducing the purchase price.

Foley Equipment also offers additional \$5,000.00 off on Multi Machine Discount. Bringing the 420 F Caterpillar to \$85,800.52

Staff recommendation for purchase of the Caterpillar Backhoe instead of low bid (John Deere)

- Offered trade in value for old equipment
- Offered multiple purchase discount (skid steer)
- Staff reports that routine maintenance is easier to accomplish
- Hydraulics operate at idle with greater power reducing fuel consumption and lowering stress on engine components. Also generates less noise enabling operator to better hear other crew members when digging around utilities.

This is a budgeted item in account 200-5-4100-320, 500-5-4201-320, and 500-5-4401-320 machinery equipment.

MURPHY

TRACTOR & EQUIPMENT CO.

5087 E Broadway Ave
Des Moines, IA 50317-4744
515-263-0055

PO Box 1760
Dodge City, KS 67801-1760
620-227-3139

1303 3rd Ave. NW
Fort Dodge, IA 50501-2257
515-576-3184

P.O. Box 460
Gering, NE 69341-0460
308-436-2177

3204 S. Engleman Road
Grand Island, NE 68803-6621
308-381-0741

P.O. Box 1206
Great Bend, KS 67530-1206
620-792-2748

8600 NE Parvin Road
Kansas City, MO 64161-8300
816-483-5000

6100 Arbor Road
Lincoln, NE 68517-3211
402-467-1300

P.O. Box 1013
North Platte, NE 69103-1013
308-534-7020

9751 S. 148th Street
Omaha, NE 68138-3898
402-894-1899

P.O. Box 5349
Sioux City, IA 51102-5349
712-252-2753

1401 S State Highway MM
Springfield, MO 65802-7726
417-863-1000

1621 NW Gage Blvd.
Topeka, KS 66618
785-233-0556

P.O. Box 387
Ulysses, KS 67880-0387
620-356-1071

P.O. Box 2520
Waterloo, IA 50704-2520
319-235-7085

5255 N Deere Road
Park City, KS 67219-3308
316-942-1457

Corporate Office:

5375 N Deere Road
Park City, KS 67219-3307
316-945-1015

March 21, 2014

City Of Nevada
110 S. Ash St.
Nevada, MO 64772

We are pleased to quote the following unit that meets or exceeds your bid specification requirements for your consideration. Please refer to Exceptions section for specifications that differ from bid specifications:

(1) John Deere 310SK Backhoe Loader, 2014 model w/45 hours, S/N 1T0310SKPEE256719. **This is the unit you demonstrated.**

The following factory and dealer options are included:

- * John Deere 4.5L Engine Meets IT4 Emissions (97 Net Peak hp),
- * JDLink Ultimate,
- * Mechanical Front Wheel Drive (MFWD) with Limited Slip Differential,
- * 5F/3R Powershift Transmission,
- * Goodyear 19.5L - 24 In. 10 PR (R4) Tubeless Rear Tires,
- * Goodyear 12.5/80 - 18 In. 14 PR Traction Front Sure Grip Lug Tires,
- * Ultimate Cab with Dual Doors and Air Conditioning,
- * Dual Batteries, 300 Minute Reserve Capacity (1900 CCA),
- * Extendible Dipperstick with **Thumb Mounting Brackets**,
- * Auxiliary Hydraulics with **Controller for Thumb**,
- * Pilot Controls, Two Lever, with Pattern Selection,
- * 24" Wide, Heavy-Duty, 7.5 Cu. Ft. Capacity Bucket,
- * Multi-Brand Backhoe Bucket Quick Coupler
- * Two-Function Loader Hydraulics, Single Lever,
- * 1250 Lb. Front Counterweight,
- * **Loader bucket coupler**,
- * 1.3 CY 92" wide HD **Coupler** Bucket with Bolt on Cutting Edge & Skid Plates,
- * 110 Volt Engine Coolant Heater (1000 Watts),
- * Full MFWD Guard,
- * Ride Control,
- * Heavy-Duty Backhoe Bucket Cylinder,
- * 5 lb multi-purpose (ABC) Dry Chemical Fire Extinguisher,
- * Chrome Exhaust Extension,
- * Console Left Side,
- * Oil Sampling Ports,
- * 12 month/unlimited Hours Full Machine Warranty to include Travel Time and

Mileage during Warranty Period.

~~Price Complete, Delivered:~~ \$83,451

Trade Allowances

\$2,800 1987 John Deere 310C, SN T0310CA740591
\$7,000 1995 John Deere 310D, SN T0310DA807537

FOLEY
EQUIPMENT

CAT

Quote 127635-02

March 20, 2014

CITY OF NEVADA

Attention: Vicki Jordan

Dear Ms. Jordan,

We would like to thank you for your interest in our company and our products, and are pleased to quote the following for your consideration.

CATERPILLAR Model: 420F Backhoe/Industrial Loaders

STOCK NUMBER: MGN0719 SERIAL NUMBER: 0SKR02785 YEAR: 2014

We wish to thank you for the opportunity of quoting on your equipment needs. This quote is contingent upon Customer's acceptance of Foley's standard terms and conditions. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me. Sincerely,

John Howard
General Line Sales Representative

Sell Price	\$94,800.52
Less Gross Trade Allowance	(\$4,000.00)
Multi-Machine Discount (CAT SKID STEER)	(\$5,000.00)
After Tax Balance	\$85,800.52

WARRANTY – 12 Month Premier Machine including travel – included in above pricing

OPTIONAL WARRANTY-

24 Month Premier Warranty/ 5000 hour; including travel -\$7,800.00

36 Month Premier Warranty/ 5000 hour; including travel -\$9,000.00

MACHINE OPTION: CATERPILLAR 420F IT Quick Coupler Option \$4,800.00

The quick coupler allows fast and easy connection to work tools. Mechanical work tools can be changed in less than 30 seconds from the comfort of the operator station. Allows for greater versatility and accommodates numerous labor and time saving attachments (IT Option is not an attachment, requires a change in machine configuration, added cost: \$4,800.00)

TRADE-INS

Model	Make	Serial Number	Year	Trade Allowance
310C	JOHN DEERE(JD)	TO310CA740591	1987	\$4,000.00

F.O.B/TERMS

Nevada, MO

Accepted by _____ on _____

Signature



The Victor L. Phillips Co.

CONSTRUCTION EQUIPMENT

City of Nevada
110 S Ash
Nevada, MO. 64722

March 18, 2014
5430 S. HWY. 43
JOPLIN, MISSOURI 64804
PHONE: (417) 781-8222

We offer the following for your consideration:

1-New model 580SN-WT T4 Case loader backhoe with the following:

- 95 SAE net horsepower water cooled diesel engine
- 4 speed forward / reverse with shuttle shift and torque converter
- ROPS cab with dual entry doors, heater, air conditioning, air ride cloth suspension seat and radio
- 4 wheel drive with guard
- 93 inch wide long lip loader bucket with bolt on edge
- Auto ride control
- Over-center extendahoe with pilot controls, auto-up stabilizer, 24 inch heavy duty backhoe bucket, auxiliary hydraulics boom mounted and flip over stabilizer pads
- Dual batteries with grid heater
- Master disconnect and remote jump start
- Fire extinguisher
- 12.5 / 80-18 lug type front tires and 21L x 24 rear tires
- All standard equipment

Price FOB Nevada ----- \$91,950.00
 Less trade in JD310C ----- \$ 3,000.00
 Net trade price ----- \$88,950.00

Bill Ewan
 Bill Ewan, heavy equipment sales
 The Victor L. Phillips Company
 800-878-8223 Office
 417-529-3305 Cell